



# LEGACY

## MANUFACTURING SOLUTIONS

美 豪 国 际 驻 中 国 办 事 外

Allow me to comment and discuss the value added to your Asian supply chain with the expertise of Legacy Manufacturing Solutions.

1. **We save money!** Managing China remotely is a nightmare! Who do you trust? How many 20 hour flights and midnight conferences do you manage? There is the language barrier, the different culture, the opposite time zones, managing their learning curve, climbing your learning curve, maintaining production, quality issues, shipping logistics, changing import regulations, etc. Leveraging Legacy's expertise lowers your total cost of implementation and allows you to do what you specialize in!
2. **We represent you!** We are not beholden to any factory and qualify one that best fits your needs. You should beware conflicts of interest when dealing directly with a factory employee and be skeptical of the limited portfolio offered by the common trading company.
3. **We get better pricing!** Legacy always goes factory direct. Because we are considered locals in China and Taiwan, we can utilize a combination of native and American negotiation tactics to get a better pricing/quality mix than any tourist could get on their own!
4. **We span the Pacific!** Our agents in the US deal directly with our management team and staff in Shanghai, so there is little opportunity for miscommunication. Our communication is internal, procedural, and without unnecessary second mark-ups all too common with our peers.
5. **We demand quality!** Legacy is managed by a team of experienced engineers with over 20 years of experience working within Fortune 500 companies in Asia. We know American quality standards! Legacy inspects every shipment to US standards so there are no surprises at delivery 30 days later!
6. **We are American!** Legacy is a US company, available during US business hours, managed in China by Americans, and subject to US laws.
7. **We manage security!** Selecting and qualifying is not a guarantee of factory confidentiality, but we carefully chose who we work with in China and Taiwan. Because we have eyes and ears on the ground we maintain a greater presence in our factories and can police them better than you can.

"US Quality Made in China" is our slogan and for you it means achieving all the low cost advantages of producing overseas, with the knowledge that someone with expertise has your interests in mind.

Best regards,

**Legacy Mfg. Solutions**

[www.uslms.com](http://www.uslms.com)

801.937.4581

[info@uslms.com](mailto:info@uslms.com)